# INDIA GOSPEL LEAGUE, INC. NORTH AMERICA (a nonprofit organization)

Financial Statements
December 31, 2022
With Summarized Comparative
Information for December 31, 2021

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#### REPORT OF INDEPENDENT AUDITORS

To the Board of Directors India Gospel League, Inc. North America

We have audited the accompanying financial statements of India Gospel League, Inc. North America (a nonprofit organization), which comprise the statements of financial position as of December 31, 2022 and the related statements of activities and changes in net assets, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of India Gospel League, Inc. North America as of December 31, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements taken as a whole. The 2022 supplemental schedule of net assets with donor restrictions is presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects to the financial statements as a whole.

### **Report on Summarized Comparative Information**

We have previously audited the India Gospel League, Inc. North America 2021 financial statements, and we have expressed an unmodified audit opinion on those audited financial statements and supplementary information in our report dated April 15, 2022. In our opinion, the summarized comparative information and supplementary information presented herein as of and for the year ended December 31, 2021, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Donovan, Klimczak and Company

Donovan, Klimczak and Company Certified Public Accountants

April 12, 2023

## INDIA GOSPEL LEAGUE, INC. NORTH AMERICA Statements of Financial Position December 31, 2022

# With Summarized Comparative Information for December 31, 2021

	2022	2021
ASSETS		
Cash Prepaid expenses and other assets Investments Right of use asset, operating Property and equipment, net of depreciation  TOTAL ASSETS	\$ 2,596,032 11,545 - 104,684 3,519 \$ 2,715,780	\$ 2,464,594 7,232 10,971 - 5,288 \$ 2,488,085
LIABILITIES AND NET ASSETS		
Accounts payable and accrued expenses Lease liability - right of use asset, operating  Total Liabilities	\$ 9,484 104,684 114,168	\$ 2,889 - 2,889
Net assets Without donor restrictions With donor restrictions Total Net Assets	803,931 1,797,681 2,601,612	1,012,415 1,472,781 2,485,196
TOTAL LIABILITIES AND NET ASSETS	\$ 2,715,780	\$ 2,488,085

# INDIA GOSPEL LEAGUE, INC. NORTH AMERICA Statements of Activities and Changes in Net Assets For The Year Ended December 31, 2022

With Summarized Comparative Information for the Year Ended December 31, 2021

		2022		
	Without Donor Restrictions	With Donor Restrictions	Total	2021 Totals
		•		
Public support and revenue Contributions Interest income Gain on sale of assets Net assets released from restrictions	\$ 1,006,435 10 (67) 2,042,406	\$ 2,367,306 - - (2,042,406)	\$ 3,373,741 10 (67)	\$ 3,870,663 21 1,353
Total Public Support and Revenue	3,048,784	324,900	3,373,684	3,872,037
Expenses				
Program services	2,709,027	-	2,709,027	2,280,609
Management and general	357,020	-	357,020	379,141
Fundraising	191,221		191,221	131,438
Total Expenses	3,257,268		3,257,268	2,791,188
Change in Net Assets	(208,484)	324,900	116,416	1,080,849
Net assets, beginning of year	1,012,415	1,472,781	2,485,196	1,404,347
Net assets, end of year	\$ 803,931	\$ 1,797,681	\$ 2,601,612	\$ 2,485,196

### **INDIA GOSPEL LEAGUE**

## **Statement of Functional Expenses**

## For The Year Ended December 31, 2022

# With Summarized Comparative Information for the Year Ended December 31, 2021

2022					
	Program	Management			
	Services	and General	Fundraising	Total	2021
Personnel Expenses					
Salaries	\$ 38,000	\$ 233,306	\$ -	\$ 271,306	\$ 242,888
Payroll taxes	27,812	4,531	-	32,343	28,744
Employee benefits	20,763	3,383		24,146	22,852
Total Personnel Expenses	86,575	241,220	-	327,795	294,484
Conferences	-	-	18,605	18,605	7,471
Depreciation		1,769	-	1,769	2,622
Grants to related party	2,432,657	_	-	2,432,657	2,136,943
Insurance		1,458	-	1,458	1,433
Meals and entertainment	-	416	-	416	-
Merchant fees		7,261	-	7,261	12,534
Miscellaneous	-	, -	2,283	2,283	2,916
Office expense	879	33,026	· -	33,905	34,836
Postage and delivery	-	6,760	4,138	10,898	10,560
Printing and copying	-	3,378	-	3,378	4,272
Professional fees	-	11,154	_	11,154	12,671
Publication and promotion	158,625	-	52,783	211,408	127,527
Regional field representatives	-	-	107,000	107,000	89,000
Operating lease	-	36,096	-	36,096	39,161
Seminars and meetings	-	-	-	-	193
Subscriptions and dues	-	3,425	-	3,425	2,629
Support trips to India	18,452	-	-	18,452	-
Telephone and communications	-	3,871	-	3,871	3,913
Training	-	584	-	584	178
Travel	11,839	1,537	6,412	19,788	3,592
Utilities		5,065		5,065	4,253
Total functional expenses	\$ 2,709,027	\$ 357,020	<u>\$ 191,221</u>	\$ 3,257,268	\$ 2,791,188

# Statements of Cash Flows

### For The Year Ended December 31, 2022

# With Summarized Comparative Information for Year Ended December 31, 2021

	2022		2022 2		2021
CASH FLOWS FROM OPERATING ACTIVITIES					
Increase in Net Assets Adjustments to reconcile change in net assets to net cash provided by operating activities:	\$	116,416	\$	1,080,849	
Depreciation and amortization		1,769		2,622	
Loss(Gain) on Sale of Assets		67		(1,353)	
Changes in assets and liabilities:					
Prepaid expenses and other assets		(4,313)		(3,750)	
Accounts payable and accrued expenses		6,595		(177)	
NET CASH PROVIDED BY OPERATING ACTIVITIES		120,534		1,078,191	
CASH FLOWS FROM INVESTING ACTIVITIES  Donated basis of securities  Proceeds on sale of securities		- 10,904		(75,578) 65,960	
Proceeds on sale of securities		10,904	-	05,500	
NET CASH PROVIDED(USED) BY INVESTING ACTIVITES	_	10,904		(9,618)	
NET INCREASE IN CASH		131,438		1,068,573	
CASH AT BEGINNING OF THE YEAR		2,464,594	_	1,396,021	
CASH AT END OF THE YEAR	\$	2,596,032	<u>\$</u>	2,464,594	

Notes to Financial Statements
December 31, 2022

With summarized comparative financial information for the year ended December 31, 2021

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Activities

In 1994, India Gospel League, Inc. North America was established in the United States of America as a 501(c)(3) corporation for the purpose of promoting and funding the mission of India Gospel League in India; to plant and develop Christian churches in the villages and rural communities of India. The mission of India Gospel League, Inc. North America is to raise awareness and encourage involvement and support among the people of North America for the India Gospel League's evangelism, discipleship, church planting, education, agricultural assistance, economic empowerment and medical programs. It provides information, raises financial support, establishes prayer coverage, sends training teams, and secures sponsorship for Indian children, children's gospel clubs, barefoot pastors, bible students, villages and entire regions where the gospel has not yet penetrated.

#### Basis of Accounting

The financial statements of India Gospel League, Inc. North America are prepared in accordance with generally accepted accounting principles, which involves the application of accrual accounting; consequently, revenues and gains are recognized when earned, and expenses and losses are recognized when incurred.

#### Contributions

Contributions received are recorded as support with, or without restrictions, depending on the existence or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

#### Overhead Fee

The organization has a policy of designating up to 18% of restricted contributions to cover administrative and overhead expenses, which totaled \$357,529 in 2022 and \$453,511 in 2021. The applied overhead fee was approximately 15% for 2022 and 2021.

#### Contributed Services

Contributed services are recognized as revenues at their estimated fair value only when they create or enhance nonfinancial assets, or they require specialized skills which would need to be purchased if they were not donated. No amounts have been recognized in the statement of activities because the criteria for recognition have not been satisfied.

#### Financial Statement Presentation

In accordance with generally accepted accounting principles, India Gospel League, Inc. North America reports information regarding its financial position and activities according to two classes of net assets, described as follows:

- Net Assets Without Donor Restrictions; includes net assets with no grantor or donor-imposed restrictions on the use of the funds.
- Net Assets With Donor Restrictions; includes net assets with grantor or donor-imposed restrictions on the use of the funds.

#### Cash and Cash Equivalents

Cash and cash equivalents include all monies in financial institutions and certificates of deposit with original maturity dates at issue of twelve months or less. The carrying value of cash and cash equivalents approximates fair value because of the short maturities of those financial instruments.

### INDIA GOSPEL LEAGUE, INC. NORTH AMERICA Notes to Financial Statements (Continued) December 31, 2022

With summarized comparative financial information for the year ended December 31, 2021

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Concentrations of Credit Risks

India Gospel League, Inc. North America maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. India Gospel League, Inc. North America's uninsured cash balances exceeded limits by approximately \$2,333,706 on December 31, 2022, and \$2,191,549 on December 31, 2021. India Gospel League, Inc. North America has not experienced any losses in such accounts and management believes it is not exposed to any significant credit risk on its balances.

#### Investments

Investments are stated at fair market value in the statement of financial position. Gains and losses (realized and unrealized) on investments are recognized as changes in net assets in the period in which they occur, and investment income is recognized as revenue in the period earned. While there were no investments held on December 31, 2022, the following table details investments held on December 31, 2021.

<u>Description</u>	Number of Shares Held	Market Value at December 31, 2021
Ford Motor Company Proctor & Gamble Company WABTEC.com	325 25 2	\$ 6,682 4,105 184
		<u>\$ 10,971</u>

#### Prepaid Expenses and Other Assets

Prepaid expenses and other assets include items such as prepaid insurance, deposits, and trademarks.

#### Property and Equipment

All acquisitions of property and equipment in excess of \$250 and all expenditures for repairs, maintenance, renewals, and betterments that materially prolong the useful lives of assets are evaluated for capitalization. Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method over the following useful lives; equipment 5 years; furniture 7 years; software 5 years. Depreciation expenses totaled \$1,769 in 2022 and \$2,622 in 2021.

Contributions of property and equipment are recorded as support without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Contributions of cash or other assets received with a restriction that they be used to acquire fixed assets are initially recognized as support with donor restrictions. The restrictions on those contributions expire when the fixed assets are placed in service, and the net assets are reclassified to net assets without donor restrictions and reported in the Statement of Activities as net assets released from restrictions.

#### Functional Expenses

The costs of providing the various programs and activities have been reported on a functional basis in the Statement of Functional Expenses. Any expenses not directly chargeable to a program or function are allocated based on units of service, and support costs are allocated based on indirect cost allocations.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

### INDIA GOSPEL LEAGUE, INC. NORTH AMERICA Notes to Financial Statements (Continued) December 31, 2022

With summarized comparative financial information for the year ended December 31, 2021

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Summarized Comparative Financial Information

The financial statements include certain prior year summarized comparative information in total but not by functional basis and net asset class. Such information, which was not audited by us, does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the organization's financial statements for the year ended December 31, 2021 from which the summarized information was derived.

#### FASB ASC 842 Implementation

Effective January 1, 2022, the Company adopted FASB ASC 842, *Leases*. The new standard establishes a right of use (ROU) model that requires a lessee to record an ROU asset and a lease liability on the balance sheet for all leases with terms longer than 12 months. Leases are classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. Leases with a term of less than 12 months will not record a right of use asset and lease liability and the payments will be recognized into profit and loss on a straight-line basis over the lease term.

The Company elected to adopt FASB ASC 842, *Leases*, using the optional transition method that allows the Company to initially apply the new lease standard at the adoption date and recognize a cumulative effect adjustment to the opening balance of retained earnings in the period of adoption. As a result, the Company reporting for the comparable period presented in the financial statements is in accordance with FASB ASC 840.

The Company elected to adopt the package of practical expedients available under the transition guidance with the new standard, which among other things allowed it to carry forward the historical lease classification.

The adoption of FASB ASC 842 resulted in the recognition of a right of use asset of \$134,139 and operating lease liabilities of \$134,139 as of January 1, 2022.

### Tax Status

India Gospel League, Inc. North America is a tax-exempt not-for-profit corporation organized under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for federal income taxes has been included in these financial statements.

### Date of Management's Review -

Subsequent events were evaluated through April 12, 2023, which is the date the financial statements were available to be issued. As described in Footnote K, one item was identified for inclusion in the financial statements on December 31, 2022.

Notes to Financial Statements (Continued)

December 31, 2022

With summarized comparative financial information for the year ended December 31, 2021

#### NOTE B - FAIR VALUE

Generally accepted accounting principles define fair value, establish a framework for measuring fair value, and establish a fair value hierarchy that prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date. A fair value measurement assumes the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach, are used to measure fair value.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value on three broad levels:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities the Organization has the ability to measure.
- Level 2 inputs (other than quoted prices included in Level 1) that are observable for the asset or liability, either directly or indirectly.
- Level 3 inputs are unobservable inputs for the asset or liability and rely on management's own assumptions about the assumptions market participants would use in pricing the asset or liability. (The unobservable inputs should be developed based on the best information available in the circumstances and may include the organizations data.)

The investments reported in footnote A for the year ended December 31, 2021 were valued using the Level 1 inputs with no exceptions noted.

#### NOTE C - LIQUIDITY AND AVAILABILITY OF RESOURCES

The Organization has \$2,596,032 of financial assets available within one year of the balance sheet date to meet cash needs for general expenditures consisting of \$2,596,032 in cash. None of the financial assets are subject to restrictions that would make them unavailable for general expenditures within one year of the balance sheet date. The Organization has a goal to maintain financial assets, which consist of cash and receivables that are structured to be available as its general expenditures, liabilities and other obligations come due.

#### NOTE D - CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of the following at December 31:

		2022		2021
General checking Money market funds	\$	2,479,032 104,675	\$	2,336,885 104,664
Stevens India Missions Fund checking	<u></u>	12,32 <u>5</u> 2.596.032	<u></u>	23,045 2,464,594
	<u>Ψ</u>	<u> </u>	₩	<u> </u>

Notes to Financial Statements (Continued)

December 31, 2022

With summarized comparative financial information for the year ended December 31, 2021

#### NOTE E - PROPERTY AND EQUIPMENT

Property and equipment include the following at December 31:

	2022	<u>2021</u>
Office furniture Computers and software	\$ 27,905 22,126	\$ 27,905 22,126
Less accumulated depreciation	50,031 <u>(46,512</u> )	50,031 (44,743)
Property and equipment, net	\$ 3,519	\$ 5,288

#### **NOTE F - NET ASSETS**

Net assets without donor restrictions include the following as of December 31:

	-	2022	_	2021
Net investment in property and equipment Operating surplus	\$	3,519 800,412	\$	5,288 1,007,127
	\$	803,931	<u>\$</u>	1,012,415

Net assets with donor restrictions are restricted for the following as of December 31:

		2022	 2021
Various India Programs Child Sponsorship	\$ —	1,648,595 149,086	\$ 1,329,634 143,147
	<u>\$</u>	1,797,681	\$ 1,472,781

Net assets totaling \$2,042,406 in 2022 and \$2,465,916 in 2021 were released from restrictions by incurring expenditures that satisfied the restricted purposes or by occurrence of other events specified by the donors. If there are excess temporarily restricted assets designated toward a project, the donor determines whether the assets may be used toward other projects or transferred to the general fund.

### **NOTE G - RETIREMENT SAVINGS PLAN**

The organization sponsors a 403(b) retirement savings plan. Employees must complete 6 months of service and be 21 years of age before being eligible to participate in the plan. The organization may match 100% of the qualified employee's contribution under this plan up to 3% of the employee's salary. In addition, the organization may make a discretionary contribution at the discretion of the organization's board of directors. The organization made \$6,090 in contributions in 2022 and \$5,896 in 2021.

Notes to Financial Statements (Continued)

December 31, 2022

With summarized comparative financial information for the year ended December 31, 2021

#### NOTE H - Leases

The Company leases its office space in Ohio under an operating lease. This lease is for periods greater than twelve months.

The Company made fixed cash payments of \$36,096 related to operating leases in 2022. Noncash activities involving right of use (ROU) asset obtained in exchange for lease liabilities were \$134,138 for 2022, including the impact of adopting FASB ASC 842, Leases, effective January 1, 2022.

The following summarizes the line items in the balance sheet which include amounts for operating leases as of December 31, 2022:

Operating lease right of use assets	<u>\$ 104,684</u>
Current portion – Operating lease liabilities Non-current portion – Operating lease liabilities	\$ 31,115 <u>73,569</u>
Total operating lease liabilities	<u>\$ 104,684</u>

Operating lease expenses that are included in "Operating Expenses" in the statement of income are \$36,096 for the year ended December 31, 2022 (accounted for under FASSB ASC 842) and \$39,161 for the year ended December 31, 2021 (accounted for under FASB ASC 840).

The weighted average remaining lease term related to the Company's operating lease liabilities as of December 31, 2022 was 3.00 years.

The discount rate related to the Company's lease liabilities as of December 31, 2022 was 5.50%. The discount rate is generally based on estimates of the Company's incremental borrowing rate, as the discount rates implicit in the Company's leases cannot be readily determined.

Operating lease liability maturities as of December 31, 2022, are as follows:

Year ending December 31:	Amount
2023 2024 2025 2026 Total undiscounted liabilities Less: Imputed interest	\$ 36,096 36,096 36,096 6,016 114,304 (9,620)
Total operating lease liabilities	<u>\$ 104,684</u>

Notes to Financial Statements (Continued)

December 31, 2022

With summarized comparative financial information for the year ended December 31, 2021

#### **NOTE I - RELATED PARTY TRANSACTIONS**

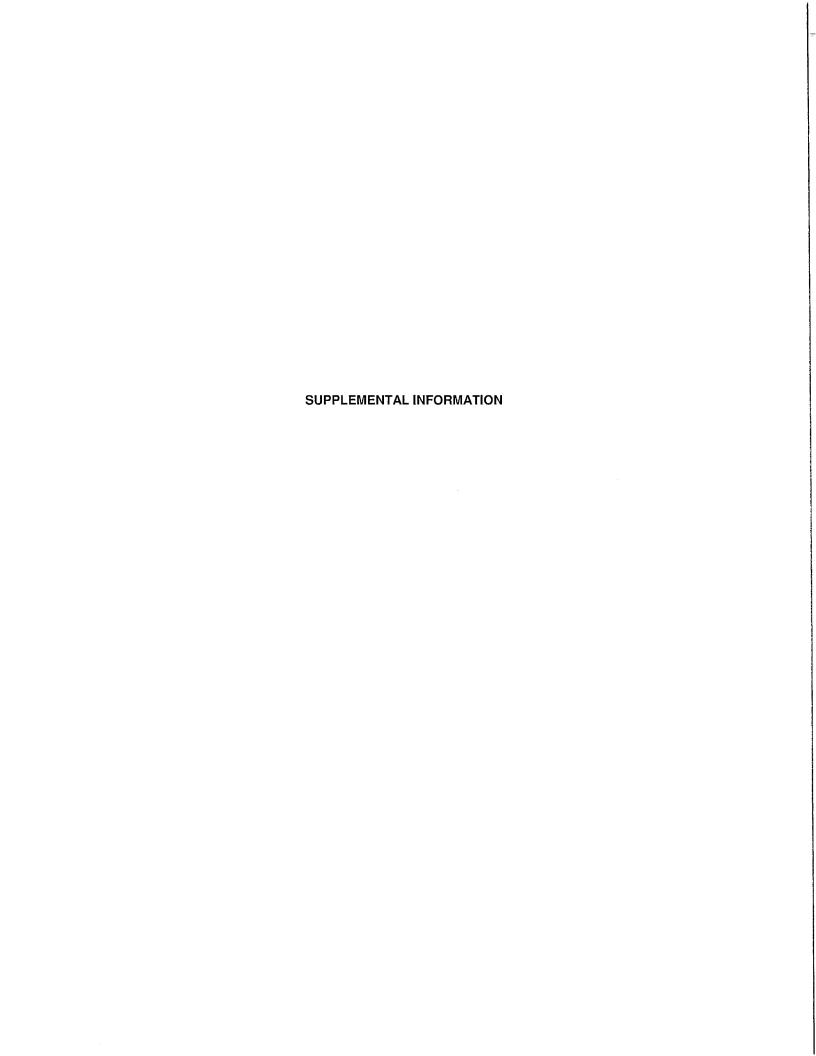
India Gospel League, Inc. North America is related through common board leadership with India Gospel League. Rev. Samuel D. Stephens serves on the board of both organizations. Grants paid to India Gospel League totaled \$2,432,657 in 2022 and \$2,136,943 in 2021.

#### **NOTE J - MAJOR DONORS**

Donations from the organization's major donors totaled 36% of contribution revenue in 2022 and 25% of contribution revenue in 2021.

#### NOTE K - SUBSEQUENT EVENT

In February of 2023, the Company signed an extension agreement on the lease for their office space in Hudson, Ohio. The monthly lease payment is maintained at \$3,008 during the extension period. The extension period runs from March 1, 2023 through February 28, 2026. This extended lease period is included in the calculation and recording of the Right of Use Asset described in Footnote H.



# Supplemental Schedule of Net Assets with Donor Restrictions For the Year Ended December 31, 2022

With Summarized Comparative Information for the Year Ended December 31, 2021

India net assets with donor restrictions:	2022		2021	
Adopt-a-Family	\$	123	\$	123
Adopt-a-Region		249,912		259,951
Adopt-a-Village		20,576		176,051
Andhra Pradesh Mission Base		48		48
Barefoot Pastors		28,000		59,883
Bethel Home		33		33
Bible Students		1,366		1,541
Bibles for India		37,850		88,885
Buildings		200		200
Child Sponsorship		137,521		143,370
Children's Gospel Club		349,746		166,526
Cincinnati Consortium		17		17
CWC		83,396		17,198
Decadai Celebration		123		123
Equipment in India		945		1,465
Eguipm CDPR		100,860		-
Erode Mission Base		12		13
Gift Catalog		35,196		47,508
Hebron Home		19		19
KCIP		48		48
Krupa		126		126
Leadership Training		17,487		5,796
Leprosy Victims		4,831		3,790
Life Centers		103,695		81,820
Maharashtra (WFC) at Chandrapur		6,532		(5,968)
National Pastor Training (NPT)		91,231		6,319
NE India		92,453		34,429
Nursing Students		17,296		9,816
Open Arms		82		82
Pediatric Wing Addition		19		19
Rebekah Home		69		69
Relief		47		47
Sharon Cancer Center		165,155		162,030
Trips		(15,717)		(11,530)
Urgent Needs		51,764		25,901
Wells		41,415		20,515
Wichita (WIP)		10,590		16,547
Women With a Mission		11,133		6,718
Yamaha		1,248		7,768
Youth Mission		3,148		2,338
Total India net assets with donor restrictions		1,648,595		1,329,634
U.S. net assets with donor restrictions:				
Child Sponsorship	<u></u>	149,086		143,147
Total Net Assets with Donor Restrictions	\$	1,797,681	\$	1,472,781